9990 PARTNERS

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WHAT I DO

I build your M&A integration machine.

WHAT I DELIVER

Flexible Playbook
Flexes the integration to each deal's profile – right-sized every time.

Governance & Operating Model
The right people in the right place – empowered with the frameworks to execute independently.

Structured Planning & Execution
Nothing falls through – a complete framework, deliberately scoped to each deal.

Cultural Integration
Change management that combines two cultures into a stronger one – communicating the why, getting ahead of the fear.

AI LEVERAGE ▸ Reusable AI skills accelerate the integration and lighten the load on both acquirer and target teams – **more velocity and less disruption, so integrations land more reliably**.

HOW IT WORKS

START HERE **Pre-Close Integration Assessment** – fixed fee, delivered before you sign. See the work and strategy before committing to the full integration.

1 I lead deal one ► 2 Machine installed in flight ► 3 Your team inherits it ► 4 Every deal after, faster

WHY I'M DIFFERENT

Institutional grade. A fraction of the cost.

BIG FOUR · ONE INTEGRATION
HEAVY · ONE-SIZE-FITS-ALL

9990 · THE MACHINE – AND IT STAYS
A FRACTION

↑ DEAL VELOCITY
Your machine stays. The next acquisition lands faster – no rebuild.

◇ YOU OWN IT
Your team inherits the machine and runs the next deal – I leave you stronger, not dependent.

OPTIONAL FOLLOW-ON ENGAGEMENTS

SINGLE COMPANY

Technology Optimization
Turn the technology stack into an **EBITDA lever** – working both sides, cost (waste recovery, negotiation, consolidation) and value (switch, AI-native replacement). Produces the Blueprint plus ongoing Advisory execution.

PORTFOLIO-WIDE

Cross-Portfolio Technology Optimization
The Technology Optimization approach applied across an entire PE control portfolio – triaged with the operating partners and grounded in real footholds so the plan is **executable, not theoretical**. A prioritized sequence of single-company engagements that scales with the book.